

# Jenn Joy

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Profile	Over a decade of experience in healthcare, business development and strategic planning *Innovative, aggressive leader with a strong consulting background, translating overall strategy into executable goals
Experience	<p>International Senior Sales Executive, Fit3D, Inc. 6/2016 – 11/2017 Provided sales consulting to develop European, Asian, Australian and Middle East markets Negotiated international partnership agreements in fitness, medical and apparel markets Developed channel partners and trained the US/ Int. business development team Provided int. industry analysis/strategy and planning for global health and apparel markets</p> <p>Healthcare Consultant 10/2016- 6/2016 Provided RFP's to Cancer Programs, including: lean management, negotiated contracts, marketing analysis, strategic directives, initiated collaborative partnerships creating win-win planning</p> <p>Regional Director of Operations, Litigation Services 2/2014- 10/2016 Consolidated a \$150M acquisition, managed 50 staff, vendors and independent contractors Identified partnerships and strategic acquisitions, project managed timelines/financials Procurement and acquisition contracts Successfully shifted employee culture through training and leadership development</p> <p>Healthcare Consultant 7/2013 – 2/2015 Project managed CareMore clinic's 'executive planning committee' for 16 ongoing operational strategic improvement projects to increase Medicare Star Ratings Provided RFP's for two large hospital systems in California and Hawaii to increase patient volumes bottom line and cancer service treatment line capabilities</p> <p>Oncology Consultant, Insight Oncology, Inc/Goldman Consulting Group 10/2010 – 6/2013 Successfully executed lean management initiatives, designed an e-accounting process flow system, managing \$45M Dollars, pulling Nevada Cancer Center out of bankruptcy Accounted for 70% of Insight's revenue growth and employee staff growth Feasibility assessments (in phases of business plans) for twenty oncology programs, including: Imaging Centers, Radiology centers, implementation of Telehealth, comprehensive cancer centers, breast centers and 340B drug plans Presented cash flow statements, budgets and operational implementations to improve employee engagement, physician relations and quality of patient care</p>
Education	Cal State University, San Bernardino (Magna Cum Lade) Bachelors in Business Management, Nutrition Sciences *Full ride tennis scholarship

Volunteer work

American Cancer Society volunteer, International Board Member of B-Gifted (human rights), Human Health Initiative volunteer, CASA volunteer (child advocacy), ACHE Member and Soroptimist (women's group) membership committee

References

Robert Rippee- Director, Hospitality and esports Labs, International Gaming Institute, UNLV  
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